

**DEPARTMENT OF ADMINISTRATION
PROCUREMENT DIVISION
RECOMMENDATION OF AWARD**

TO: Kathy Harrington

FROM: Elizabeth Hill

DATE: September 24, 2008

EST. AMOUNT: \$220,750.00

REQ: ASA9-9-22

OVER 10% OF ESTIMATE

YES: ☐ **NO:** ☒

AGENCY: All State Agencies

DESCRIPTION: QPA for Tire Deflation Devices

TOTAL NUMBER OF SOLICITED VENDORS: 233

TOTAL NUMBER OF INDIANA FIRMS SOLICITED: 78

TOTAL NUMBER OF MINORITY & WOMAN VENDORS SOLICITED: MBE 3 WBE 3

SMALL BUSINESS SET-A-SIDE: N/A

RECYCLED PRODUCTS SOLICITED: N/A

SECRETARY OF STATE: Yes

SAVING AMOUNT OF SPLIT: This award is not being split.

MINORITY BUSINESS PARTICIPATION: No If yes, percentage(s) award amount: \$

WOMAN-OWNED BUSINESS PARTICIPATION: No If yes, percentage(s) award amount: \$

QUOTE/BIDS WERE RECEIVED FROM THE FOLLOWING VENDORS:

<u>VENDOR</u>	<u>AMOUNT</u>	<u>INDIANA</u> <u>FIRM</u>	<u>PREFERENCE</u> <u>CLAIMED</u>	<u>BUY</u> <u>AMERICAN</u>	<u>EVAL.</u> <u>AMOUNT</u>	<u># OF NO</u> <u>BIDS</u>
1. Kiesler Police Supply	\$143,500.00	Yes	Indiana Bus.	Yes	\$136,325.00	0
2. Waymire's Auto Parts	\$219,415.00	Yes	Indiana Bus.	Yes	\$208,444.25	0
3. Stoptech LTD	\$226,525.00	No	None	Yes	\$226,525.00	0

Specifications:

Specifications were not restrictive, allowing for open competition while meeting agency needs.

Delays:

There has been an apparent 30 day delay due to clarifications due back from the agency as well as vendors.

Preferences:

Indiana Small Business Preference: Both Kiesler and Waymire's claimed this preference. This did not affect the award as Kiesler was the lowest evaluated bidder with Waymire's being the second lowest evaluated bidder.

Recommendation Narrative:

Kiesler Police Supply was the lowest evaluated bidder. Kiesler bid on all items, all terms, met specifications and claimed the Indiana Business Preference. Also, as with most commodities, freight charges are listed separately in Kiesler's bid as follows: If all 500 units ordered at one time, freight is free; if 50 units are ordered at the same time & location the charge is \$2.50 per unit; if units are ordered in less amount freight charge is \$8.00 per unit. The \$8.00 per unit shipping charge was the one used for evaluation purposes and Kiesler was still the lowest evaluated bidder. This product offered is all inclusive therefore there are no charges for lines two through five. Waymire's Auto Parts was the second lowest bidder. Waymire bid on all terms, all items, met specifications, and claimed the Indiana Business Preference. Stoptech LTD was the third lowest evaluated bidder. Stoptech met all specifications, bid on all terms, and bid on all items. Based upon this information, Kiesler is being recommended for award.

One note: This was a negotiated bid. However, none of the vendors altered their pricing on second round.

Fair & Reasonable Pricing:

Pricing is considered fair and reasonable based upon the competitive solicitation along with comparison to previous contracts containing these exact items.

Split Award:

This award is not being split.

Sole Source:

This is not a sole source.

Award Recommendation:

VENDOR

Kiesler Police Supply

ITEMS

Lines 1-5 out of 5

AMOUNT

\$143,500.00

  10/10/08
Procuring Agent/Procurement Division/Date

 C P P B
Approval/Date 10/08/08

Line Item	Vendors							
	Kiesler Police Supply			Waymires Auto Parts		StopTech, Ltd.		
	Unit Price	Unit Price/w/ Price Preference	Extended Price	Unit Price	Unit Price/w/ Price Preference	Extended Price	Unit Price	Extended Price
1	\$287.00	\$272.65	\$143,500.00	\$304.48	\$289.26	\$152,240.00	\$295.00	\$147,500.00
2	N/A			\$30.86	\$29.31	\$15,430.00	\$71.05	\$35,525.00
3	N/A			No Bid		No Bid	\$25.00	\$12,500.00
4	N/A			\$19.77	\$18.78	\$9,885.00	\$26.00	\$13,000.00
5	N/A			\$83.72	\$79.53	\$41,860.00	\$36.00	\$18,000.00
14								
Total			\$143,500.00			\$219,415.00		\$226,525.00
Total w/Price Preferences			\$136,325.00			\$208,444.25		
	Indiana Business			IB & Bid All or None/No Shipping				